



***REVENUE ACCOUNTING***

***STUDENT ACCOUNTS***

***ANNUAL REPORT***

***FISCAL YEAR 2014-2015***



*Revenue Accounting/Student Accounts Annual Report  
July 1, 2014 – June 30, 2015*

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## Introduction

The Uniform Revenue Accounting System (URAS), which was developed and is monitored by the SUNY University Controller's Office, provides the basis for revenue accounting on the Fredonia campus. Through URAS, all financial activity carried out by the Office of Student Accounts is recorded, monitored and reported to SUNY System Administration.

As in past years, the Revenue Accounting/Student Accounts Report presents pertinent data related to the billing, collection, and disbursement of revenue in the Student Accounts Office as reported through the Revenue Accounting Office during the fiscal year.

Electronic billing with the TouchNet Bill+Payment module is still very successful. All bills were sent electronically for the 2014-2015 year. Students and authorized users are sent an email and/or text stating the balance due and due date with a link to view their eBill. The final bills for the fall and spring semesters are prepared manually, and no bills are generated for J-Term or summer sessions; therefore, no statistical data is available.

Fredonia payment plans created through the TouchNet payment plan module are also very successful. Students and parents have a choice of plans with two, three, or four payments directly with Fredonia. Students and parents can also choose to have payments automatically deducted from a bank account or credit card.

It is evident that students and parents have become accustomed to electronic payment methods since payments through the web were 69% of all payments.

The TouchNet Marketplace module that allows departments to set up stores in an e-commerce environment has also been very successful. Departments are able to create and operate online stores to process electronic credit card and check payments that automatically feed to a departmental IFR account through Banner or to a Faculty Student Association account. As of June 30, 2014, there were 165 uStores and 2 uPay sites setup that feed directly into Banner. This results in saving time and work for the cashiers in the Student Accounts Office and it assists in maintaining better internal control policies for cash handling.

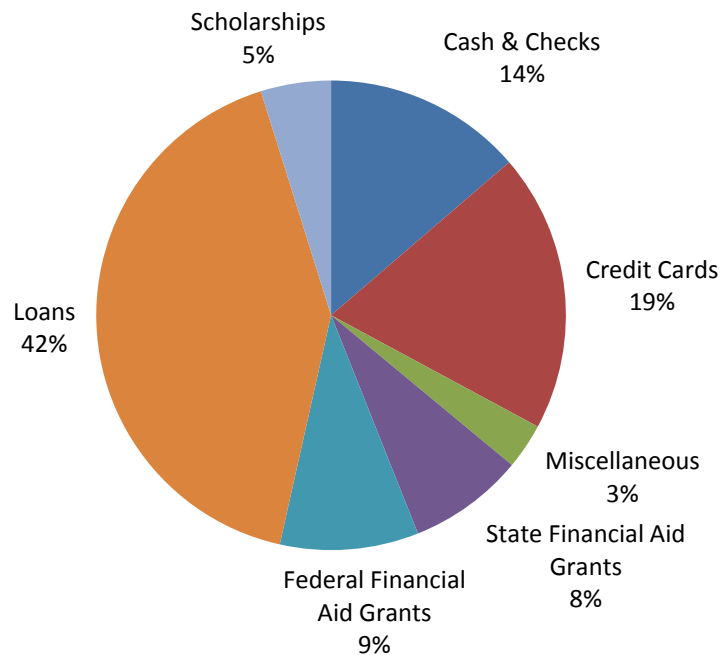
peerTransfer which was introduced in the 2012-2013 aid year was well received by the students and their parents. Payments made through peerTransfer are still well received by the students and the parents and the payments coming in through peerTransfer continue to rise each year. peerTransfer is a company that accepts tuition payments from international students and is more streamlined than the wire payment option allowing the students to track the payments and pay less fees. It also results in more streamlined reconciliations on our side as well.

A brief summary of the data presented in the report follows:

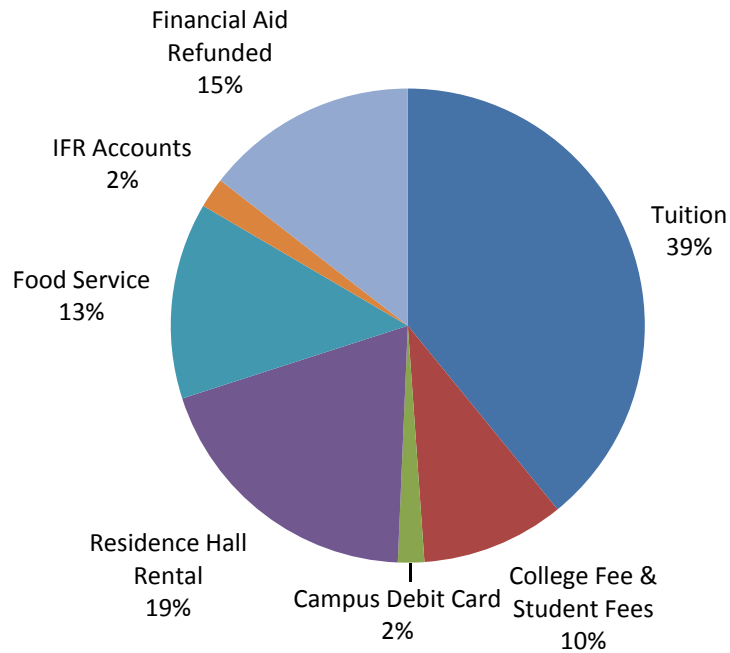
- Total billed revenue for student charges was \$74,301,851.78.
- Current year receivables for the 2014-2015 year reported to SUNY System Administration at June 30, 2015 were \$371,511.40.
- Total collections from student charges and IFR accounts were \$88,246,236.20.
- Total disbursements from the 8,625 checks and 1,313 direct deposits processed were \$26,082,414.00.

The following page contains two graphs, which illustrate the sources and the application or uses of the funds that were received and processed through the Student Accounts Office and the URAS system this past year.

## 2014-2015 Sources of Funds



## 2014-2015 Distribution of Funds



## Revenue

During the 2014-2015 fiscal year, charges billed to students generated revenue totaling \$74,301,852 in the Uniform Revenue Accounting System. This compares to billed revenue of \$74,142,143.00 for the 2013-2014 year, an increase of 0.2%.

Revenue of \$257,774.88 billed to students for the J-Term session is included in these figures.

The following data is a breakdown of the revenue accounted for during the 2013-2014 and the 2014-2015 year.

	<u>2013-2014</u>	<u>2014-2015</u>
Tuition	\$33,998,035.00	\$34,560,819.00
College Fee	128,458.00	124,162.00
Student Fees	7,764,504.00	7,683,030.00
Course Related Fees	687,324.00	687,432.00
Campus Debit Card	1,873,359.00	1,601,692.00
International Programs	61,128.00	26,931.00
Residence Hall Rental	17,263,311.00	17,700,991.00
Food Service	<u>12,366,025.00</u>	<u>11,916,796.00</u>
Total	<u>\$74,142,143.00</u>	<u>\$74,301,852.00</u>

## Student Billing

The Student Accounts Office has successfully completed their sixth year of exclusively generating bills electronically. The students and their authorized users appreciate the convenience of having up-to-date billing information at their disposal, and we appreciate that we can track when an eBill was generated, who received it and; subsequently, when they logged in to look at the eBills (both students and authorized users).

Another popular feature with the TouchNet software is the integrated payment plans that we are able to offer to our student body. The plans fluctuate as their aid and charges do, and notices are sent electronically when payment amounts change as a result of these fluctuations.

Students and their authorized users have embraced the text message feature of TouchNet; once they enroll their cell phone number, they receive both a text message and email

notification when eBills are generated. We are pleased to offer this additional service to our students and their authorized users.

The Office of Student Accounts produced 17,183 student bills for the Fall 2014 and Spring 2015 semesters, a decrease of 6.4%. This includes bills for ten billing periods, including Registration, Post Registration and Audit Bills #1 through #4 each semester. The final bills for the fall and spring semesters are prepared manually and no statistical data is available.

Students registered via the web or in person for Summer Session 2014. Those students who registered via the web were to pay for the courses prior to a published due date or their courses would be dropped. We saw a significant decrease in the number of students we dropped as we once again encouraged students to pay within 24 hours of registration and Lifelong Learning sent reminders to students that owed. There were 744 students registered for Summer Sessions I and II in 2014 with a total of 2,744 credit hours. This was 55 less students than the prior year, and a decrease of 115 credit hours.

Students registering for J-Term 2015 could also do so via the web or in person. Students registering on the web were expected to pay by a published due date or the courses would be dropped. There were 238 students registered for a total of 687 credit hours during J-Term 2015. This was a decrease of 37 students registered and 155 hours in J-Term 2015 from the previous year.

## Student Receivables

At the end of the fiscal year, receivables from student billing for the 2014-2015 year were \$371,511.40. This is a 65% increase from the previous year. Summer, Fall and Spring semester receivables had increased from the prior year.

There were no outstanding receivables for the J-Term session on June 30, 2015.

The chart on Page 5A shows the comparison detail of current year receivables between 2013-2014 and 2014-2015.

The chart on Page 6 shows the relationship between receivables and billed revenue at fiscal year-end for the past three years. Billed revenue has increased slightly since last year and receivables have increased since last year. Receivables increased 0.50% as a percentage of billed revenue over last year and looking back to previous years the percentage has decreased from 0.52% in 2006-2007 to 0.50% in 2014-2015.

**Student Receivable Comparison**  
**June 30, 2015 compared to June 30, 2014**

	<b>Summer Session Receivables</b>		<b>Change in Receivables</b>	
	<u>Summer 2013 June 30, 2014</u>	<u>Summer 2014 June 30, 2015</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$ -	\$ 2,205.00	\$ 2,205.00	100.00%
College Fee	2.55	7.65	5.10	200.00%
Student Service Fee	-	564.30	564.30	100.00%
Class/Lab Fees	-	-	-	0.00%
Rebiling and Misc. Fees	-	90.00	90.00	100.00%
<b>Total</b>	<b>\$ 2.55</b>	<b>\$ 2,866.95</b>	<b>\$2,864.40</b>	<b>112329.41%</b>
	<b>Fall Semester Receivables</b>		<b>Change in Receivables</b>	
	<u>Fall 2013 June 30, 2014</u>	<u>Fall 2014 June 30, 2015</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$41,202.35	\$48,746.86	\$7,544.51	18.31%
College Fee	181.20	242.85	61.65	34.02%
Student Service Fee	10,461.90	14,208.08	3,746.18	35.81%
Debit Campus Account	5,533.90	8,485.41	2,951.51	53.34%
Class/Lab Fees	2,292.20	3,183.65	891.45	38.89%
International Program Costs	-	-	-	0.00%
Residence Hall Rental	15,102.50	33,656.77	18,554.27	122.86%
Food Service	19,272.21	42,127.26	22,855.05	118.59%
Rebiling and Misc. Fees	3,650.00	4,581.62	\$931.62	25.52%
<b>Total</b>	<b>\$97,696.26</b>	<b>\$155,232.50</b>	<b>\$57,536.24</b>	<b>58.89%</b>
	<b>Spring Semester Receivables</b>		<b>Change in Receivables</b>	
	<u>Spring 2014 June 30, 2014</u>	<u>Spring 2015 June 30, 2015</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$21,948.90	\$39,791.65	\$17,842.75	81.29%
College Fee	121.00	252.45	131.45	108.64%
Student Service Fee	8,533.19	17,449.93	8,916.74	104.49%
Debit Campus Account	9,932.78	19,105.66	9,172.88	92.35%
Class/Lab Fees	2,690.10	4,730.00	2,039.90	75.83%
International Program Costs	-	-	-	0.00%
Residence Hall Rental	32,083.89	35,145.73	3,061.84	9.54%
Food Service	44,561.50	88,645.43	44,083.93	98.93%
Rebiling and Misc. Fees	6,960.00	8,291.10	1,331.10	19.13%
<b>Total</b>	<b>\$126,831.36</b>	<b>\$213,411.95</b>	<b>\$86,580.59</b>	<b>68.26%</b>



<b>Receivables Compared to Billed Revenue</b>				
	2012-2013	2013-2014	2014-2015	Percentage Inc/Dec 13/14-14/15
<b>Billed Revenue</b>	\$71,541,410.58	\$74,142,142.88	\$74,301,851.78	0.2%
<b>Receivables</b>	269,265.36	224,530.17	371,511.40	65.5%
<b>Receivables as a Percentage of Revenue</b>	0.38%	0.30%	0.50%	0.20%

### Cash Collections

Cash collections in the 2014-2015 fiscal year totaled \$88,246,236.20, a decrease of 0.3% over the previous year. Cash collections of \$261,314.00 for the J-Term session are included in these figures for the 2014-2015 year.

Collections accounted for during the 2013-2014 and the 2014-2015 year are:

	<u>2013-2014</u>	<u>2014-2015</u>
Tuition	\$33,988,644.00	\$34,514,138.78
Fees-Course, College, Stud.	8,685,634.00	8,592,464.77
Campus Debit Card	1,869,449.00	1,585,796.97
International Programs	61,128.00	26,931.00
Residence Hall Rental	17,250,844.00	17,081,668.61
Food Service	12,341,429.00	11,824,522.20
IFR Accounts	1,847,033.00	1,818,595.49
Financial Aid Refunded	<u>12,467,215.00</u>	<u>12,802,118.38</u>
<b>Total</b>	<u><b>\$88,511,376.00</b></u>	<u><b>\$88,246,236.20</b></u>

## J-Term Statistics

Revenue billed for J-Term in January 2014 and January 2015 is:

	<u>2014</u>	<u>2015</u>
Tuition	\$229,847.00	\$206,260.00
College Fee	738.65	605.20
Student Fees	49,037.51	41,669.68
Drop/Add; Late Registration	00.00	240.00
Residence Hall Rental	13,200.00	9,000.00
Food Service	00.00	00.00
Total	<u>\$292,843.16</u>	<u>\$257,774.88</u>

Compared to J-Term 2008, revenue billed and collections for J-Term have increased \$97,674.00.

There were no accounts receivables at June 30 for J-Term.

## Payment Sources for Collections

The portion of the \$88.2 million in collections that is payment for student charges comes from various sources including student and parent resources, financial aid grants and scholarships, as well as student and parent loans. Collections receipted into the IFR accounts through the Student Accounts Office are received in the form of cash, check and credit card as well as electronic credit card and check payments through the TouchNet Marketplace stores.

In the 2014-2015 year, payments from cash, checks, and credit cards totaled \$31,456,599.68 while payments derived from financial aid, scholarships and grants, waivers and loans were \$56,789,636.52. Together these totaled \$88,246,236.20.

Cash, check and credit card payments totaling \$9,711,321.51 were processed directly through the Student Accounts Office. There was a decrease of \$1,905,651.49 or 16.4% in the payments collected directly in the Student Accounts Office.

Payments received from electronic transactions excluding electronic tuition and room deposits totaled \$21,045,650.40 or 67.2% during the 2014-2015 year. For student charges, electronic credit card payments decreased 1.6% to \$14,380,116.31 and electronic check payments increased 5.9% to \$6,665,534.09. A total of \$144,200 of tuition and room deposits was collected electronically. Credit cards accounted for \$134,350.00 of the electronic deposits and the remaining \$9,850.00 was electronic checks.

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Looking at all the payments from cash, checks and credit cards as a whole including the electronic deposit collections and Marketplace credit card and checks, electronic payments increased 2.7% and accounted for 67.7% of all payments for the year. Payments received directly through the cashier's office decreased 2.7% to 32.3%.

Payments from college savings plans are still a popular means of paying for student charges. This year these payments were \$1,815,713.60, an increase of 18.7% over the prior year. Payments generated from college savings plans are included in the amount above collected through the Student Accounts Office.

Financial aid payments received on behalf of our student body are used to pay the students' charges. Any excess aid is refunded to the students to help with other related college expenses. Financial aid can be divided into federal financial grant programs, state financial aid programs, loans and scholarships.

As a percentage of payments, cash and check payments are at 36% of all payments. Financial aid, grant, and loan payments is at 64%.

The chart on Page 9 gives the detail of all payments for the fiscal year from each source.

**Sources of Payments**  
**July 1, 2014 - June 30, 2015**

Web Credit Card	\$ 14,380,116.31	16.30%
Unsubsidized Loans	13,482,622.00	15.28%
Subsidized Loans	12,252,701.00	13.88%
Pell	7,893,620.00	8.94%
TAP & TAP Scholarships	6,826,131.62	7.74%
Web Check	6,665,534.09	7.55%
Alternative Loans	5,250,004.55	5.95%
Parent Loans	4,807,385.00	5.45%
Check	4,364,599.12	4.95%
College Savings Programs	1,815,713.60	2.06%
Private Scholarships	1,544,618.78	1.75%
Fredonia Scholarships	1,468,150.00	1.66%
Visa	1,398,189.32	1.58%
Perkins Loans	967,932.76	1.10%
Foundation Scholarships	823,875.92	0.93%
Mastercard	740,258.93	0.84%
Waivers-Res.Hall, Food, & Std. Srv. Fee	636,607.06	0.72%
peerTransfer Payments	477,697.50	0.54%
Government Scholarships	426,871.96	0.48%
TEACH Grants	399,395.50	0.45%
Credit Card-Marketplace	395,862.40	0.45%
Graduate Assistant	309,925.00	0.35%
Wire transfers into Bank	280,038.88	0.32%
Cash	283,704.31	0.32%
EOP	166,939.18	0.19%
FSA Advances	145,230.82	0.16%
Admission and Room Deposits-Web	144,200.00	0.16%
SEOG	129,109.00	0.15%
Collection Agency	98,217.06	0.11%
Admission and Room Deposits-Cashiers	68,530.00	0.08%
Attorney General	62,840.95	0.07%
SUSTA	31,252.00	0.04%
Check-Marketplace	14,334.55	0.02%
GSEU Fee Reimbursement	5,075.00	0.01%
Employee Reimbursement	2,027.25	0.00%
Aid for Part-time Study(APTS)	2,000.00	0.00%
Memo	362.65	0.00%
Tuition Waivers	-	0.00%
Adjustments to Payments	(515,437.87)	-0.58%
<b>TOTAL</b>	<b>\$ 88,246,236.20</b>	<b>100.00%</b>

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Federal financial grant programs: the Federal Pell Grant (PELL) and Supplemental Educational Opportunity Grant Program (SEOG) contributed \$8,022,729.00 in awards for students in the 2014-2015 year. This is an increase of 4% from these sources over the previous year.

Additionally, in the seventh year of the TEACH program grants, \$399,395.50 was awarded, a 21% decrease from the previous year.

State financial aid programs: Tuition Assistance Program (TAP), Aid for Part Time Study (APTS), State University Student Assistance (SUSTA), and Education Opportunity Program (EOP) together provided \$7,026,322.80 in grants for students during the 2014-2015 year. The Student Accounts Office disbursed \$6,826,131.62 in TAP funds during the year, an increase of 5.9% over the prior year, which includes \$1,252,451.92 of the SUNY Tuition Credit, which is funded by the university.

The types of loans available to students are the Federal Perkins Loan, Subsidized Federal Stafford Loan, Unsubsidized Federal Stafford Loan, and Alternative Loans. In addition, parents may borrow funds through Federal Parent Loans for Undergraduate and Graduate Students (PLUS). The Office of Student Accounts disbursed \$36,760,645.31 from the loan programs in the 2014-2015 year, an increase of 1% over the previous year.

The dollar amount of the Unsubsidized Loans disbursed was highest and had a 3% decrease, while Subsidized Loans had a 1% decrease. The dollar amount of Alternative Loans increased 12% for the year, PLUS Loans increased 7%, and Perkins Loans decreased 6%.

## Scholarships

Scholarships and other grants are awarded from various sources. There are numerous scholarships, funded by a variety of departments and organizations, awarded through the Fredonia University Advancement Office. Government scholarships include military and veteran awards, Vocational Educational Services for Individuals with Disabilities (VESID), state and county scholarships. Many companies and local school district organizations provide private scholarships to individuals to help fund their education as well. There are also Fredonia awards scholarships funded from Residence Hall revenue and SUTRA revenue.

The following is a breakdown of the amounts disbursed for scholarships during the 2014-2015 year and the previous year with the net change between the two years:

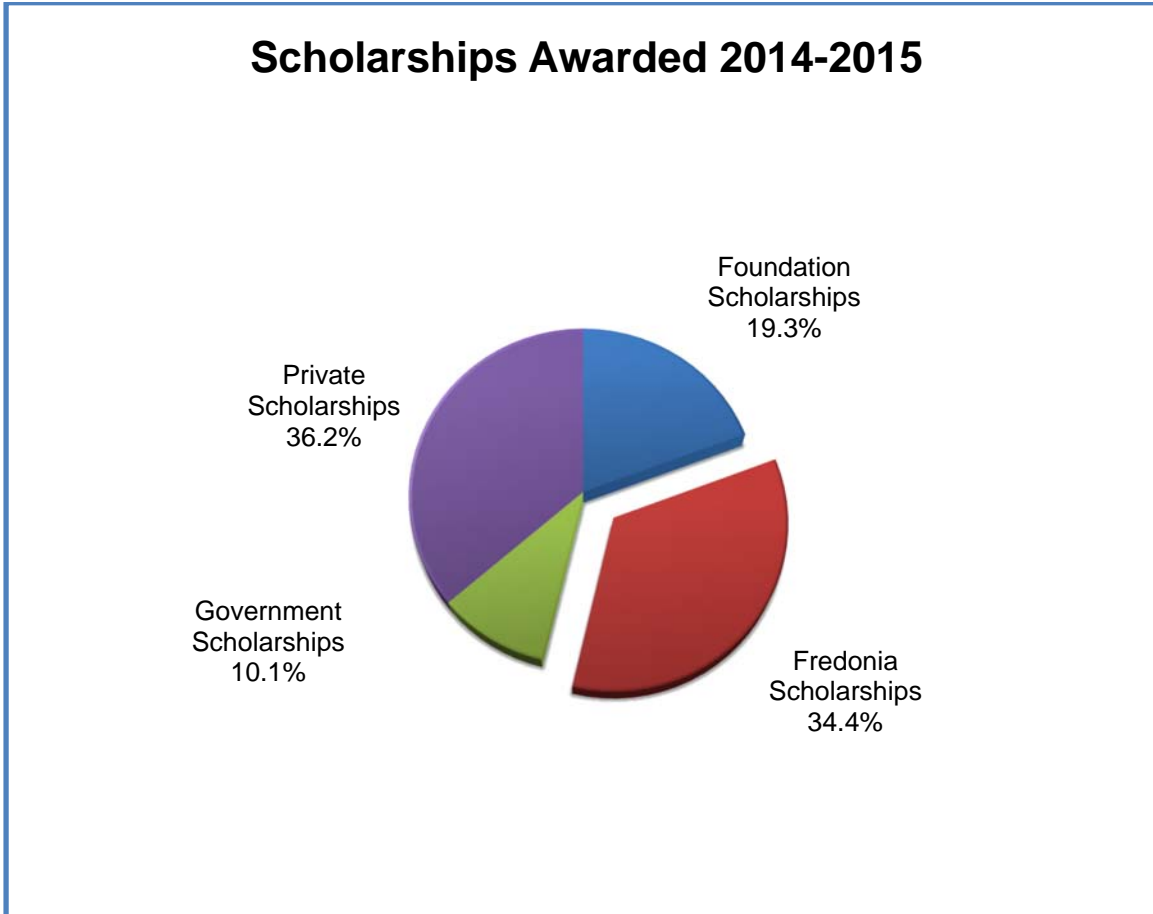
	<u>2013-2014</u>	<u>2013-2014</u>	<u>Inc/Dec</u>
Foundation Scholarships	\$695,489.01	\$823,875.92	\$128,386.91
Government Scholarships	393,932.79	426,871.96	32,939.17
Private Scholarships	1,309,122.09	1,544,618.78	235,496.69
Campus Funded	<u>1,272,381.00</u>	<u>1,468,150.00</u>	<u>195,769.00</u>
Total	<u>\$3,670,924.89</u>	<u>\$4,263,516.66</u>	<u>\$ 592,591.77</u>

The amount awarded from Campus-Funded scholarships increased by 15.4% in the 2014-2015 fiscal year and represented 34.7% of all scholarships awarded. There was an overall increase of 16% in scholarships disbursed in 2014-2015.

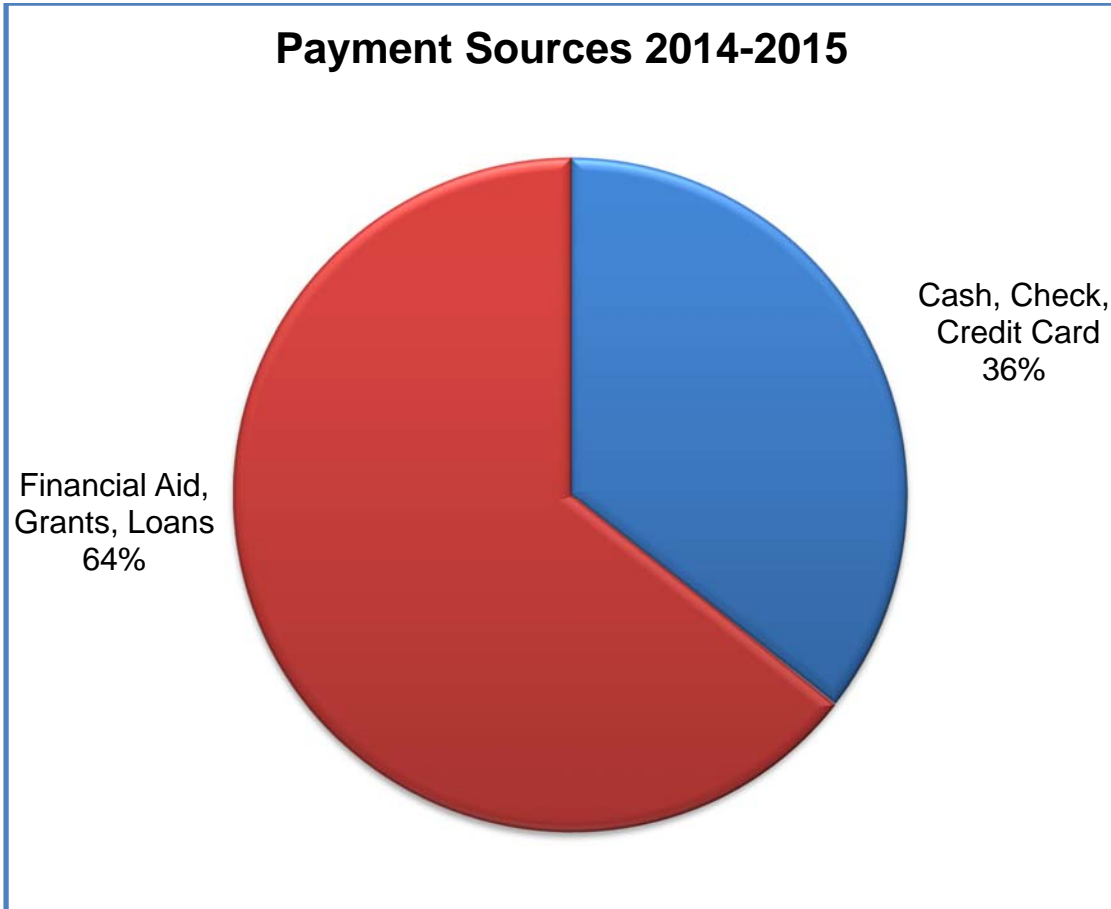
The following is a breakdown of the Campus-Funded Scholarships disbursed for the 2014-2015 year and the previous year:

	<u>2013-2014</u>	<u>2014-2015</u>
<u>Fredonia Residence Life Scholarships:</u>		
Fredonia Dean's Freshman Scholar	354,000.00	431,000.00
USA Scholars Award	8,000.00	10,000.00
Fredonia Award for Excellence	81,000.00	112,500.00
Recruitment Scholarship	34,500.00	60,500.00
Fredonia Transfer Scholar Award	38,000.00	17,250.00
Student Affairs Award	N/A	4,000.00
Student Affairs Veterans Award	N/A	2,500.00
Residence Life Scholar Award	63,250.00	91,500.00
Residence Life Transfer Award	N/A	30,000.00
<u>Fredonia SUTRA Scholarships:</u>		
International (ISRA)	52,500.00	52,500.00
President's Out-of-State Award	225,000.00	258,750.00
Fredonia Incentive Alumni	5,000.00	5,000.00
Academic Excellence Award	62,500.00	108,500.00
GR2 Freshman Award	79,000.00	N/A
Alumni Ambassador Award	27,431.00	N/A
<u>Other Scholarships:</u>		
Fredonia Honors Award	153,750.00	159,750.00
President's Science/Math Award	50,000.00	92,000.00
Under-Rep. Graduate Fellowship	28,450.00	23,400.00
NYS Empire Minority Scholarship	<u>10,000.00</u>	<u>9,000.00</u>
Total	<u>\$1,272,381.00</u>	<u>\$1,468,150.00</u>

The graph on this page shows the breakdown of the scholarships awarded for the year.

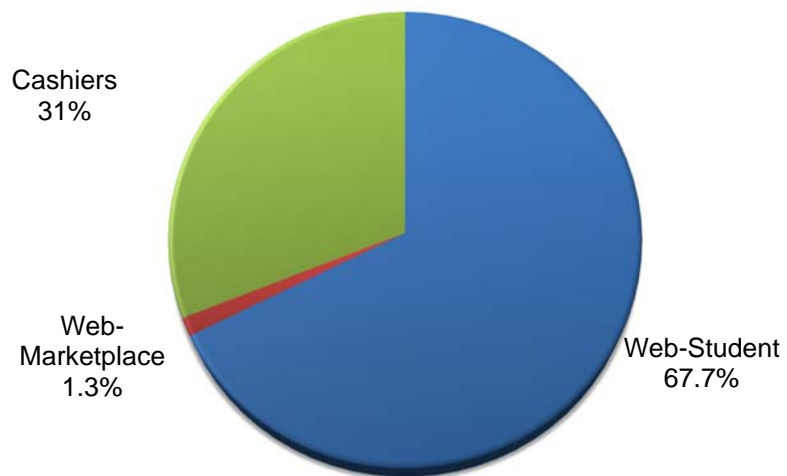


The graphs on Pages 13 to 16 illustrate comparisons related to the types of payment sources and the revenue derived from these sources.





## Cash, Check, Credit Card Receipts 2014-2015



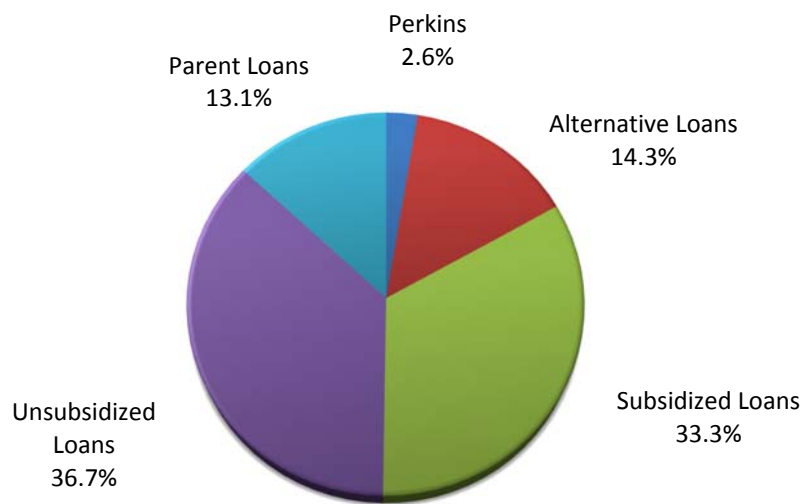
## Financial Aid and Loans 2014-2015

Other Financial  
Aid,  
Scholarships  
35.3%



Student &  
Parent Loans  
64.7%

## Loan Types 2014-2015



## Disbursements

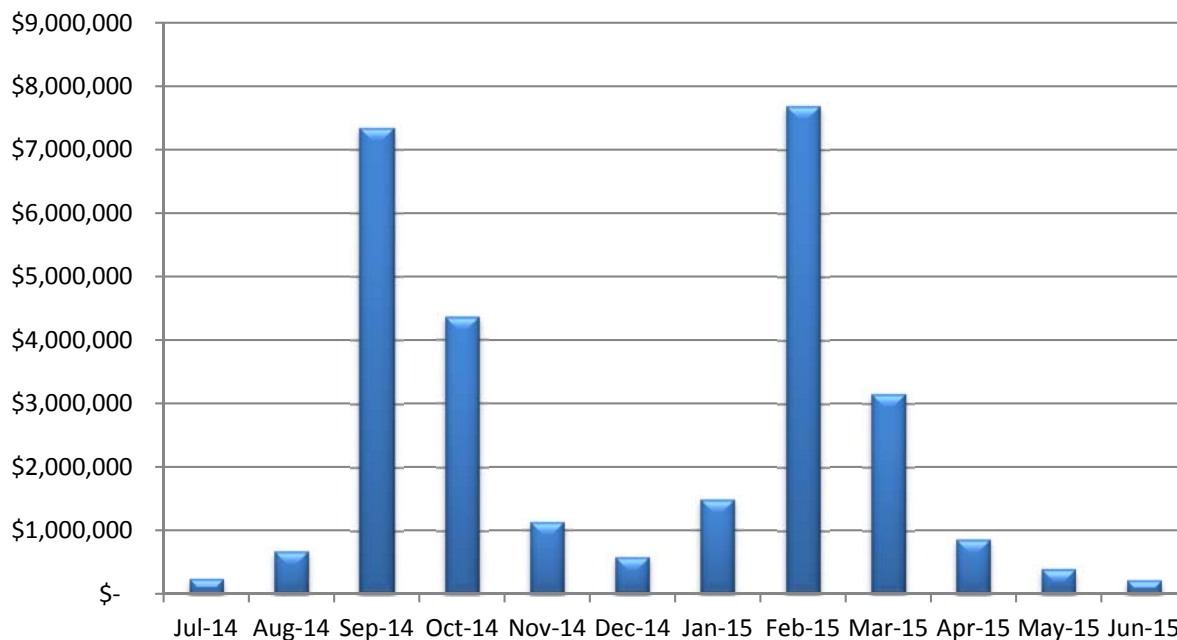
The Student Accounts Office produced 8,625 checks and 1,313 ACH direct deposit refunds during 2014-2015 year for total disbursements of \$28,123,582.00. This is a decrease of \$1,624,688.00 over the previous year.

The 8,625 checks produced totaled \$26,082,414.00 for 2014-2015, a decrease of 62 checks with a dollar decrease of \$1,869,240.00. ACH direct deposit refunds totaled \$2,041,168.00 from the 1,131 refunds produced, a 5.3% decrease of ACH refunds with a dollar increase of \$244,853.00. Subtracting the amount of ACH deposits to the FSA bank account to repay advances students receive from FSA on their financial aid, actual ACH refunds to students' bank accounts were \$1,894,327.18, an increase of \$260,284.18 or 15.9%.

In 2014-2015 student refunds totaling \$12,802,118.38 were issued by check or ACH. An additional \$47,391.81 was returned to various banks when students were not eligible for their student loan or no longer required the total loan for which they had applied. The remaining revenue transfer checks were issued to Faculty Student Association and other campus entities.

The following graph shows disbursement activity for each month of the fiscal year. Disbursements were highest in those months when financial aid refunds were issued to students.

### DISBURSEMENTS 2014-2015



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## APPENDIX A

### HISTORY OF BILLED REVENUE JUNE 2006 - JUNE 2015

YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
TUITION	\$24,711,956.00	\$24,464,886.00	\$24,288,568.00	\$27,295,091.00	\$30,196,176.00	\$30,277,607.00	\$32,311,607.00	\$32,995,569.00	\$33,998,035.00	\$34,560,819.00
COLLEGE FEE	129,555.00	128,541.00	128,906.00	134,063.00	137,533.00	137,392.00	138,205.00	132,208.00	128,458.00	124,162.00
STUDENT FEES	5,531,682.00	5,718,934.00	5,889,337.00	6,539,794.00	6,990,775.00	7,401,536.00	7,727,254.00	7,756,155.00	7,764,503.02	7,683,029.93
COURSE RELATED FEES	439,188.00	484,589.00	525,419.00	550,378.00	613,732.00	585,075.00	601,708.00	599,624.00	687,323.72	687,431.61
BOOKSTORE/CAMPUS DEBIT CARD	2,978,562.00	3,311,076.00	3,240,523.00	3,460,140.00	3,307,858.00	3,010,570.00	2,664,071.00	2,015,841.00	1,873,359.28	1,601,691.75
INTERNATIONAL PROGRAM CHARGES	N/A	N/A	N/A	71,027.00	80,825.00	76,128.00	83,396.00	165,402.00	61,128.00	26,931.00
RESIDENCE HALL RENTAL	11,193,516.00	12,898,107.00	13,312,879.00	14,447,426.00	15,662,802.00	16,111,929.00	16,680,269.00	16,297,342.00	17,263,310.77	17,700,990.92
FOOD SERVICE	8,219,956.00	8,809,160.00	9,449,422.00	10,413,724.00	11,299,524.00	11,606,677.00	11,952,799.00	11,579,269.00	12,366,025.09	11,916,795.57
<b>TOTAL</b>	<b>\$53,204,415.00</b>	<b>\$55,815,293.00</b>	<b>\$56,835,054.00</b>	<b>\$62,911,643.00</b>	<b>\$68,289,225.00</b>	<b>\$69,206,914.00</b>	<b>\$72,159,309.00</b>	<b>\$71,541,410.00</b>	<b>\$74,142,142.88</b>	<b>\$74,301,851.78</b>
INCREASE/DECREASE	\$2,533,654.00	\$2,610,878.00	\$1,019,761.00	\$6,076,589.00	\$5,377,582.00	\$917,689.00	\$2,952,395.00	(\$617,899.00)	\$2,600,732.88	\$159,708.90
PERCENT INCREASE/ DECREASE	5%	5%	2%	11%	9%	1%	4%	-1%	4%	0.2%

### HISTORY OF RECEIVABLES AT JUNE 30 JUNE 2006 - JUNE 2015

YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
TUITION	\$76,232.99	\$68,971.89	\$75,187.09	\$117,671.74	\$84,077.63	\$79,293.43	\$76,354.78	\$82,189.77	\$63,151.25	\$90,743.51
COLLEGE FEE	588.95	555.40	433.95	620.59	461.95	477.95	383.05	438.75	304.75	502.95
STUDENT SERVICE FEE	22,803.40	24,752.39	21,966.55	31,524.56	22,852.08	25,213.20	21,123.60	28,907.00	18,995.09	32,222.31
COURSE RELATED FEES	4,241.37	5,657.25	4,658.84	4,497.81	3,139.50	24,761.98	2,831.38	23,689.65	4,982.30	7,913.65
BOOKSTORE/CAMPUS DEBIT CARD	23,998.52	30,088.07	35,123.80	26,116.53	33,568.13	3,858.15	18,938.93	3,268.00	15,466.68	27,591.07
RESIDENCE HALL RENTAL	32,398.57	70,480.54	57,697.45	39,423.68	55,858.90	55,226.09	32,863.48	51,192.96	47,186.39	68,802.50
FOOD SERVICE	49,613.50	73,088.18	67,312.73	56,232.11	71,567.84	62,261.91	55,764.78	69,002.23	63,833.71	130,772.69
MISCELLANEOUS FEES	10,584.55	11,632.58	11,686.97	10,639.50	12,882.93	9,564.50	11,441.00	10,577.00	10,610.00	12,962.72
<b>TOTAL</b>	<b>\$220,461.85</b>	<b>\$285,226.30</b>	<b>\$274,067.38</b>	<b>\$286,726.52</b>	<b>\$284,408.96</b>	<b>\$260,657.21</b>	<b>\$219,701.00</b>	<b>\$269,265.36</b>	<b>\$224,530.17</b>	<b>\$371,511.40</b>
INCREASE/DECREASE	(\$30,625.16)	\$64,764.45	(\$11,158.92)	\$12,659.14	(\$2,317.56)	(\$23,751.75)	(\$40,956.21)	\$49,564.36	(\$44,735.19)	\$146,981.23
PERCENT INCREASE/ DECREASE	-12%	29%	-4%	5%	-1%	-8%	-16%	23%	-17%	65%

## APPENDIX B

### HISTORY OF CASH COLLECTIONS JUNE 2006 - JUNE 2015

YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
TUITION	\$24,697,248.00	\$24,627,261.00	\$24,278,848.00	\$27,221,441.00	\$30,198,965.00	\$30,241,659.00	\$32,335,756.00	\$32,971,983.00	\$33,988,644.00	\$34,514,138.78
COLLEGE FEE & STUDENT FEES	6,288,017.00	6,495,438.00	6,754,994.00	7,273,072.00	7,847,451.00	8,171,302.00	8,528,855.00	8,583,974.00	8,685,634.00	8,592,464.77
BOOKSTORE/CAMPUS DEBIT CARD	2,970,809.00	3,302,319.00	3,228,784.00	3,457,922.00	3,292,339.00	3,001,487.00	2,666,539.00	2,003,329.00	1,869,449.00	1,585,796.97
INTERNATIONAL PROGAM CHARGES	-	-	-	71,027.00	91,377.00	76,128.00	83,060.00	165,402.00	61,128.00	26,931.00
RESIDENCE HALL RENTAL	11,200,110.00	12,856,192.00	13,306,872.00	14,448,198.00	15,621,610.00	16,110,721.00	16,669,798.00	16,311,342.00	17,250,844.00	17,081,668.61
FOOD SERVICE	8,201,492.00	8,781,226.00	9,438,372.00	10,407,336.00	11,267,280.00	11,588,303.00	11,934,676.00	11,554,221.00	12,341,429.00	11,824,522.20
IFR ACCOUNTS	1,551,643.00	2,174,756.00	2,528,785.00	1,904,207.00	1,717,584.00	2,272,766.00	1,781,134.00	2,145,096.00	1,847,033.00	1,818,595.49
FINANCIAL AID REFUNDED	11,483,730.00	11,589,464.00	11,216,413.00	12,150,756.00	14,028,724.00	14,617,082.00	14,321,588.00	13,719,348.00	12,467,215.00	12,802,118.38
<b>TOTAL</b>	<b>\$66,393,049.00</b>	<b>\$69,826,656.00</b>	<b>\$ 70,753,068.00</b>	<b>\$76,933,959.00</b>	<b>\$ 84,065,330.00</b>	<b>\$ 86,079,448.00</b>	<b>\$ 88,321,406.00</b>	<b>\$ 87,454,695.00</b>	<b>\$ 88,511,376.00</b>	<b>\$ 88,246,236.20</b>
INCREASE/DECREASE	\$3,996,341.00	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00	\$2,241,958.00	(\$866,711.00)	\$1,056,681.00	(\$265,139.80)
PERCENT INCREASE/ DECREASE	6.4%	5.2%	1.3%	8.7%	9.3%	2.4%	2.6%	-1.0%	1.2%	-0.3%

### HISTORY OF SOURCES OF REVENUE JUNE 2006 - JUNE 2015

YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
CASH & CHECKS	23%	23%	20%	19%	17%	15%	15%	16%	15%	14%
CREDIT CARDS	14%	15%	15%	15%	17%	18%	19%	19%	20%	19%
FEDERAL AID GRANTS	5%	6%	7%	8%	10%	11%	10%	9%	9%	9%
STATE AID GRANTS	9%	8%	7%	8%	7%	7%	7%	7%	7%	8%
LOANS	44%	43%	44%	45%	43%	45%	45%	42%	41%	42%
SCHOLARSHIPS	2%	2%	3%	2%	3%	2%	2%	4%	4%	5%
MISCELLANEOUS	3%	3%	4%	3%	3%	2%	2%	3%	4%	3%

### HISTORY OF USES OF REVENUE JUNE 2006 - JUNE 2015

YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
TUITION	38%	35%	34%	35%	36%	35%	37%	38%	38%	39%
COLLEGE FEE & STUDENT FEES	9%	9%	9%	10%	9%	10%	10%	10%	10%	10%
CAMPUS DEBIT ACCOUNT	4%	5%	5%	4%	4%	3%	3%	2%	2%	2%
RESIDENCE HALL RENTAL	18%	18%	19%	19%	19%	19%	19%	19%	20%	19%
FOOD SERVICE	12%	13%	13%	14%	13%	13%	14%	13%	14%	13%
IFR ACCOUNTS	2%	3%	4%	2%	2%	3%	2%	2%	2%	2%
FINANCIAL AID REFUNDED	17%	17%	16%	16%	17%	17%	15%	16%	14%	15%

**APPENDIX C**

<b>HISTORY OF DISBURSEMENTS JUNE 2006 - JUNE 2015</b>										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
NUMBER OF CHECKS	11,089	10,822	10,611	10,543	11,682	11,580	11,368	10,067	9,245	8,625
DOLLAR AMOUNT	\$24,566,422	\$25,432,075	\$25,398,686	\$26,794,616	\$29,467,183	\$29,296,464	\$28,880,634	\$27,646,884	\$27,951,654	\$26,082,414
INC/DEC NUMBER OF CHECKS	(176)	(267)	(211)	(68)	1,139	(102)	(212)	(1,301)	(822)	(620)
DOLLAR INCREASE/DECREASE	\$802,317	\$865,653	(\$33,389)	\$1,395,930	\$2,672,567	(\$170,719)	(\$415,830)	(\$1,233,750)	\$304,770	(\$1,869,240)
DOLLAR INC/DEC AS PERCENTAGE	3%	4%	0%	5%	10%	-1%	-1%	-4%	1%	-7%

<b>HISTORY OF PAYMENTS CASH, CHECK, CREDIT CARD VERSUS FINANCIAL AID, GRANTS, LOANS JUNE 2006 - JUNE 2015</b>										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
CASH, CHECK, CREDIT CARD	39%	41%	39%	37%	37%	35%	35%	38%	38%	36%
FIN. AID, GRANTS, LOANS	61%	59%	61%	63%	63%	65%	65%	62%	62%	64%

<b>HISTORY OF PAYMENTS FINANCIAL AID AND LOANS PERCENTAGES JUNE 2006 - JUNE 2015</b>										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2013-2014	2013-2014	2014-2015
STUDENT & PARENT LOANS	69%	73%	73%	71%	68.5%	68.8%	69.6%	68.1%	66.0%	64.7%
FIN. AID. & SCHOLARSHIPS	31%	27%	27%	29%	31.5%	31.2%	30.4%	31.9%	34.0%	35.3%

<b>HISTORY OF PAYMENTS TYPES OF LOAN PERCENTAGES JUNE 2006 - JUNE 2015</b>										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
SUBSIDIZED LOANS	40%	38%	40%	37%	39%	40%	37%	35%	34%	33%
UNSUBSIDIZED LOANS	28%	25%	26%	37%	38%	34%	35%	39%	38%	37%
ALTERNATIVE LOANS	21%	22%	22%	16%	12%	13%	14%	13%	13%	14%
PARENTS LOANS	11%	11%	10%	8%	10%	11%	12%	12%	12%	13%
PERKINS LOANS *	N/A	4%	2%	2%	1%	2%	2%	2%	3%	3%

\* PERKINS LOANS were not accounted for separately in the graph or this chart in earlier years.

**APPENDIX D**

HISTORY OF SCHOLARSHIPS BY MAJOR TYPE JUNE 2006 - JUNE 2015										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2011-2012	2011-2012	2012-2013	2013-2014	2014-2015
GOVERNMENT SCHOLARSHIPS	\$151,086.00	\$166,952.00	\$222,729.00	\$111,531.00	\$161,335.00	\$291,294.00	\$298,486.00	\$344,241.32	\$393,932.79	\$426,871.96
PRIVATE SCHOLARSHIPS	612,250.00	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78
FOUNDATION SCHOLARSHIPS	401,809.00	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92
CAMPUS FUNDED SCHOLARSHIPS	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00
<b>TOTAL</b>	<b>\$1,565,613.00</b>	<b>\$1,684,210.00</b>	<b>\$1,826,304.00</b>	<b>\$1,846,806.00</b>	<b>\$2,140,012.00</b>	<b>\$2,179,443.00</b>	<b>\$2,337,717.00</b>	<b>\$2,493,531.18</b>	<b>\$3,670,924.89</b>	<b>\$4,263,516.66</b>
INCREASE/DECREASE	\$221,175.00	\$118,597.00	\$142,094.00	\$20,502.00	\$293,206.00	\$39,431.00	\$158,274.00	\$155,814.18	\$1,177,393.71	\$592,591.77
PERCENTAGE INCREASE/DECREASE	16%	8%	8%	1%	16%	2%	7%	7%	47%	16%

HISTORY OF SCHOLARSHIPS - MAJOR TYPE PERCENTAGES JUNE 2006 - JUNE 2015										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
GOVERNMENT SCHOLARSHIPS	10%	10%	12%	6%	7%	13%	12.8%	13.8%	10.7%	10.1%
PRIVATE SCHOLARSHIPS	38%	39%	38%	37%	26%	30%	25.6%	25.6%	35.7%	36.2%
FOUNDATION SCHOLARSHIPS	26%	26%	25%	28.4%	31.0%	22.2%	26.7%	25.8%	18.9%	19.3%
CAMPUS FUNDED SCHOLARSHIPS	26%	25%	25%	28.6%	36.0%	34.0%	34.9%	34.8%	34.7%	34.4%

HISTORY OF CAMPUS FUNDED SCHOLARSHIPS JUNE 2006 - JUNE 2015										
YEAR	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
FREDONIA ACHIEVEMENT	\$55,500.00	\$61,000.00	\$84,500.00	\$49,000.00	\$21,000.00	\$17,500.00	N/A	N/A	N/A	N/A
FREDONIA DEAN'S SCHOLAR AWARD	N/A	N/A	N/A	72,000.00	132,000.00	177,500.00	\$46,000.00	\$19,500.00	N/A	N/A
FREDONIA DEAN'S FRESHMAN SCHOLAR	N/A	N/A	N/A	N/A	N/A	N/A	238,000.00	277,000.00	354,000.00	431,000.00
USA SCHOLARS AWARD	3,000.00	2,500.00	7,000.00	7,500.00	2,500.00	750.00	4,000.00	5,000.00	8,000.00	10,000.00
FREDONIA KEEPER AWARD	N/A	N/A	N/A	N/A	N/A	5,000.00	N/A	N/A	N/A	N/A
FACULTY/STAFF SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	13,750.00	N/A	7,250.00	N/A	N/A
FREDONIA AWARD FOR EXCELLENCE	70,000.00	57,500.00	66,250.00	73,250.00	71,250.00	74,000.00	70,500.00	60,000.00	81,000.00	112,500.00
ACADEMIC RECRUITMENT SCHOLARSHIP	29,500.00	45,500.00	46,500.00	39,000.00	36,000.00	43,000.00	35,000.00	26,500.00	34,500.00	60,500.00
FREDONIA TRANSFER SCHOLAR AWARD	N/A	N/A	5,000.00	9,250.00	10,000.00	15,000.00	27,750.00	27,250.00	38,000.00	17,250.00
STUDENT AFFAIRS AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	92,706.88	N/A	4,000.00
STUDENT AFFAIRS VETERANS AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2,500.00
ADMISSIONS RECRUITMENT SCHOLARSHIP	N/A	N/A	12,000.00	3,000.00	3,000.00	N/A	N/A	N/A	N/A	N/A
RESIDENCE LIFE SCHOLAR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	63,250.00	91,500.00
RESIDENCE LIFE TRANSFER AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	30,000.00
TALENT INCENTIVE AWARD	77,500.00	55,000.00	15,000.00	5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S INTERNATIONAL (ISRA)	1,000.00	39,000.00	49,500.00	46,500.00	152,500.00	117,500.00	102,500.00	120,000.00	52,500.00	52,500.00
PRESIDENT'S PA SCHOLAR AWARD	10,000.00	8,000.00	6,000.00	6,000.00	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S OUT-OF-STATE AWARD	N/A	48,000.00	72,574.00	132,000.00	250,000.00	200,000.00	217,500.00	152,500.00	225,000.00	258,750.00
EGE UNIVERSITY PROGRAM SCHOLARSHIP	N/A	N/A	N/A	12,520.00	N/A	13,380.00	N/A	N/A	N/A	N/A
FREDONIA INCENTIVE ALUMNI AWARD	5,000.00	7,500.00	N/A	N/A	N/A	N/A	N/A	N/A	5,000.00	5,000.00
FREDONIA ACADEMIC EXCELLENCE AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12,000.00	62,500.00	108,500.00
GR2 FRESHMAN AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	79,000.00	N/A
ALUMNI AMBASSADOR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27,431.00	N/A
ACADEMIC INCENTIVE AWARD	67,750.00	33,000.00	20,000.00	5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S OHIO SCHOLAR AWARD	4,000.00	2,000.00	2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S INT'L. SCHOLAR AWARD	15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FREDONIA HONORS AWARD	30,000.00	28,500.00	33,500.00	35,500.00	49,000.00	42,500.00	36,000.00	34,000.00	153,750.00	159,750.00
PRESIDENTS SCIENCE/MATH AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	50,000.00	92,000.00
STATE MINORITY GRADUATE FELLOWSHIP	22,218.00	30,900.00	27,500.00	20,000.00	28,749.00	12,564.00	27,510.00	25,417.50	28,450.00	23,400.00
NYS EMPIRE DIVERSITY SCHOLARSHIP	10,000.00	7,000.00	9,500.00	10,500.00	12,000.00	9,500.00	11,000.00	8,000.00	10,000.00	9,000.00
<b>TOTAL</b>	<b>\$400,468.00</b>	<b>\$425,400.00</b>	<b>\$456,824.00</b>	<b>\$526,020.00</b>	<b>\$767,999.00</b>	<b>\$741,944.00</b>	<b>\$815,760.00</b>	<b>\$867,124.38</b>	<b>\$1,272,381.00</b>	<b>\$1,468,150.00</b>
INCREASE/DECREASE	\$104,718.00	\$24,932.00	\$31,424.00	\$69,196.00	\$241,979.00	(\$26,055.00)	\$73,816.00	\$51,364.38	\$405,256.62	\$195,769.00
PERCENT INCREASE/ DECREASE	35%	6%	7%	15%	46%	-3%	10%	6%	47%	15%



**APPENDIX E**

**HISTORY OF SOURCES OF PAYMENTS  
JUNE 2006 - JUNE 2015**

Source	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Web Credit Card	\$ 2,280,768.36	\$ 3,162,320.57	\$ 3,783,646.00	\$ 4,718,823.00	\$ 9,930,097.00	\$ 12,636,038.08	\$ 13,451,928.91	\$ 13,687,713.91	\$ 14,618,191.03	\$ 14,380,116.31
Unsubsidized Loans	7,833,011.59	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00	13,701,680.00	14,195,719.20	13,876,461.80	13,482,622.00
Subsidized Loans	10,871,417.61	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00	14,916,306.00	12,930,834.00	12,339,382.00	12,252,701.00
Pell	3,410,572.00	3,402,490.00	4,014,761.00	4,799,966.00	6,681,016.00	7,597,347.45	7,508,282.00	7,293,343.50	7,574,233.00	7,893,620.00
TAP	5,763,163.70	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36	6,178,059.92	6,164,322.67	6,446,348.19	6,826,131.62
Web Check	369,629.05	557,671.49	640,564.00	840,511.00	3,791,852.00	5,380,809.72	5,953,720.11	6,370,075.02	6,291,480.98	6,665,534.09
Alternative Loans	5,917,747.02	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90	5,384,091.48	4,614,325.99	4,669,109.69	5,250,004.55
Parent Loans	3,107,420.37	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00	4,942,157.00	4,342,285.00	4,513,354.00	4,807,385.00
Check	5,769,940.63	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	6,512,427.52	5,648,652.94	5,524,293.24	4,364,599.12	4,364,599.12
College Savings Programs	174,159.52	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20	1,177,724.96	1,373,957.72	1,529,652.52	1,815,713.60
Private Scholarships	612,250.35	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78
Fredonia Scholarships	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00
Visa	2,205,396.65	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15	1,884,226.81	1,896,265.19	1,621,236.50	1,398,189.32
Perkins	1,303,498.00	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25	779,348.80	733,766.50	1,030,214.05	967,932.76
Foundation Scholarships	401,808.75	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92
Mastercard	2,038,536.49	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30	1,009,577.22	990,064.37	762,296.00	740,258.93
Waivers-Res.Hall,Food,Std.Srv.Fee***	N/A	N/A	N/A	(547,801.00)	584,801.00	605,774.37	631,798.76	656,455.78	662,166.42	636,607.06
peerTransfer Payments	N/A	N/A	N/A	N/A	N/A	N/A	N/A	115,513.80	310,069.45	477,697.50
Government Scholarships	151,086.14	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00	298,486.00	344,241.32	393,932.79	426,871.96
TEACH Grants*	N/A	N/A	N/A	619,500.00	815,498.00	885,297.00	845,632.00	699,221.00	505,322.30	399,395.50
Credit Card-Marketplace	N/A	N/A	N/A	N/A	209,062.00	278,177.81	346,927.02	349,662.24	468,404.34	395,862.40
Graduate Assistant	191,376.50	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00	203,443.50	245,690.00	287,229.00	309,925.00
Wire transfers into Bank	70,117.82	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60	926,975.11	1,167,713.03	830,386.89	280,038.88
Cash	272,558.83	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66	387,775.33	455,452.90	305,039.98	283,704.31
EOP	126,969.35	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50	165,722.23	201,700.00	139,576.37	166,939.18
FSA Advances***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	160,957.24	145,230.82
Adm. and Room Deposits-Web**	N/A	N/A	N/A	57,950.00	64,473.00	109,155.00	134,400.00	137,910.00	133,020.00	144,200.00
SEOG	182,984.00	145,134.00	162,451.00	127,162.00	148,723.00	127,391.00	104,235.00	123,742.00	105,127.00	129,109.00
Collection Agency	87,449.64	92,539.38	90,863.00	109,388.00	144,594.00	82,767.19	109,584.70	92,734.12	121,624.49	98,217.06
Adm. and Room Deposits-Cashiers**	N/A	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00	90,345.00	85,410.00	85,750.00	68,530.00
Attorney General	18,102.39	36,592.99	55,395.00	39,355.00	43,705.00	32,931.03	42,276.88	73,667.50	48,949.24	62,840.95
SUSTA	30,925.00	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00	31,252.00	31,252.00	31,252.00	31,252.00
Check-Marketplace	N/A	N/A	N/A	N/A	10,780.00	13,728.10	15,095.27	12,068.75	14,977.36	14,334.55
GSEU Fee Reimbursement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	9,342.00	N/A	5,075.00
Employee Reimbursement	7,629.46	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18	3,106.05	5,130.40	6,794.09	2,027.25
Aid for Part-time Study(APTS)	23,267.00	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00	9,500.00	3,831.00	12,043.00	2,000.00
Memo***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1,427.36	362.65
Adjustments to Payments	81,813.62	(699,079.59)	(502,098.00)	(160,140.00)	70,850.00	(284,208.62)	(602,136.00)	377,701.29	41,178.95	(515,437.87)
Teacher Waiver Certificates	6,750.00	3,750.00	3,000.00	4,500.00	500.00	5,965.00	2,000.00	N/A	750.00	N/A
Check-Lockbox	8,822,028.50	8,711,931.90	8,597,765.00	8,678,608.00	3,010,821.00	N/A	N/A	N/A	N/A	N/A
Credit Card-Lockbox	2,683,330.44	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A	N/A	N/A	N/A	N/A
Acad. Man. Services(AMS)	1,168,347.22	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A	N/A	N/A	N/A	N/A
HERA Act Grants *	N/A	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25	N/A	N/A	N/A	N/A
SUTEC Grants	8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>\$ 66,393,049.00</b>	<b>\$ 69,826,656.00</b>	<b>\$ 70,753,068.00</b>	<b>\$ 76,933,959.00</b>	<b>\$ 84,065,330.00</b>	<b>\$ 86,079,448.00</b>	<b>\$ 88,321,406.00</b>	<b>\$ 87,454,695.30</b>	<b>\$ 88,511,375.54</b>	<b>\$ 88,246,236.20</b>
INCREASE/DECREASE	\$3,996,342.00	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00	\$2,241,958.00	(\$866,710.70)	\$1,056,680.24	(\$265,139.34)
PERCENTAGE INC./DEC.	6.4%	5.2%	1.3%	8.7%	9.3%	2.4%	2.6%	-1.0%	1.2%	-0.3%

\*HERA Act Grants were new federal grants in 2006-2007. TEACH Grants are new federal grants in the 2008-2009 year.

\*\*Adm and Room Deposits were not listed separately in earlier years. Deposits via the web began in 2008-2009.

\*\*\*Waivers, FSA Advances & Memo were not listed separately in prior years.

**APPENDIX F**

HISTORY OF PAYMENTS CASHIERS, LOCKBOX, WEB PAYMENTS JUNE 2006 - JUNE 2015										
Source	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015
CASHIERS	46%	47%	45%	42%	43.6%	38.4%	36.2%	38.4%	35.0%	31.0%
LOCKBOX**	44%	40%	39%	38%	11.4%	N/A	N/A	N/A	N/A	N/A
WEB-STUDENT*	10%	13%	16%	20%	44.3%	60.6%	62.6%	60.5%	63.5%	67.7%
WEB-MARKETPLACE	N/A	N/A	N/A	N/A	0.7%	1.0%	1.2%	1.1%	1.5%	1.3%

\* 2003-2004 to 2008-2009- this was listed as WEB CHECK & CREDIT CARD

\*\* Lockbox was discontinued in 2009-2010

HISTORY OF CASH PAYMENTS BY TYPE CASH, CHECK, CREDIT CARD, SAVINGS PLANS JUNE 2006 - JUNE 2015										
Source	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015
<b>CHECK &amp; CASH</b>										
CHECK-LOCKBOX	\$8,822,028.50	\$8,711,931.90	\$8,597,765.00	\$8,678,608.00	\$3,010,821.00	N/A	N/A	N/A	N/A	N/A
CHECK	5,769,940.63	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	\$ 6,512,427.52	\$ 5,648,652.94	\$ 5,524,293.24	\$ 5,296,445.41	\$ 4,364,599.12
WEB CHECK-STUDENT & MARKETPLACE	369,629.05	557,671.49	640,564.00	840,511.00	3,802,632.00	5,394,537.82	5,968,815.38	6,382,143.77	6,306,458.34	6,679,868.64
CASH	272,558.83	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66	387,775.33	455,452.90	305,039.98	283,704.31
<b>SUB-TOTAL</b>	<b>15,234,157.01</b>	<b>15,858,199.38</b>	<b>14,331,196.00</b>	<b>14,034,510.00</b>	<b>13,779,479.00</b>	<b>12,278,954.00</b>	<b>12,005,243.65</b>	<b>12,361,889.91</b>	<b>11,907,943.73</b>	<b>11,328,172.07</b>
<b>CREDIT CARD</b>										
CREDIT CARD-LOCKBOX	2,683,330.44	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A	N/A	N/A	N/A	N/A
VISA	2,205,396.65	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15	1,884,226.81	1,896,265.19	1,621,236.50	1,398,189.32
MASTERCARD	2,038,536.49	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30	1,009,577.22	990,064.37	762,296.00	740,258.93
WEB CREDIT CARD-STUDENT & MARKETPLACE	2,280,768.36	3,162,320.57	3,783,646.00	4,718,823.00	10,139,159.00	12,914,215.89	13,798,855.93	14,037,376.15	15,086,595.37	14,775,978.71
<b>SUB-TOTAL</b>	<b>9,208,031.94</b>	<b>10,238,797.47</b>	<b>10,658,541.00</b>	<b>11,749,217.00</b>	<b>14,326,145.00</b>	<b>15,724,376.34</b>	<b>16,692,659.96</b>	<b>16,923,705.71</b>	<b>17,470,127.87</b>	<b>16,914,426.96</b>
<b>OTHER PAYMENT METHODS</b>										
ADM. AND ROOM DEPOSITS-CASHIERS *	N/A	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00	90,345.00	85,410.00	85,750.00	68,530.00
ADM. AND ROOM DEPOSITS-WEB *	N/A	N/A	N/A	57,950.00	70,850.00	109,155.00	134,400.00	137,910.00	133,020.00	144,200.00
AMS - PAYMENT PLAN	1,168,347.22	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A	N/A	N/A	N/A	N/A
COLLEGE SAVINGS PLAN	174,159.52	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20	1,177,724.96	1,373,957.72	1,529,652.52	1,815,713.60
WIRE TRANSFERS & PEER TRANS-INTL. STDS.	70,117.82	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60	926,975.11	1,283,226.83	1,140,456.34	757,736.38
<b>SUB-TOTAL</b>	<b>1,412,624.56</b>	<b>2,830,300.89</b>	<b>3,129,766.00</b>	<b>3,184,367.00</b>	<b>2,162,838.00</b>	<b>1,474,784.80</b>	<b>2,329,445.07</b>	<b>2,880,504.55</b>	<b>2,888,878.86</b>	<b>2,786,179.98</b>
<b>TOTAL</b>	<b>\$25,854,813.51</b>	<b>\$28,927,297.74</b>	<b>\$28,119,503.00</b>	<b>\$28,968,094.00</b>	<b>\$30,268,462.00</b>	<b>\$29,478,115.14</b>	<b>\$31,027,348.68</b>	<b>\$32,166,100.17</b>	<b>\$32,266,950.46</b>	<b>\$31,028,779.01</b>
INCREASE/DECREASE	\$1,328,377.15	\$3,072,484.23	(\$807,794.74)	\$848,591.00	\$1,300,368.00	(\$790,346.86)	\$1,549,233.54	\$1,138,751.49	\$100,850.29	(\$1,238,171.45)
PERCENTAGE INC/DEC	5.4%	11.9%	-2.8%	3.0%	4.5%	-2.6%	5.3%	3.7%	0.3%	-3.8%

\*ADMISSION AND ROOM DEPOSITS were not listed separately in earlier years. Web deposits began in 2008-2009.

HISTORY OF PAYMENTS PAYMENTS ON DELINQUENT ACCOUNTS TRANSFERRED FOR COLLECTIONS JUNE 2006 - JUNE 2015											
Source	2005-2006	2006-2007	2007-2008	2008-2009	#	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015
COLLECTION AGENCY	\$87,449.64	\$92,539.38	\$90,863.00	\$109,388.00		\$144,594.00	\$82,767.19	\$109,584.70	\$92,734.12	\$121,624.49	\$98,217.06
ATTORNEY GENERAL	18,102.39	36,592.99	55,395.00	39,355.00		43,705.00	32,931.03	42,276.88	73,667.50	48,949.24	62,840.95
<b>TOTAL</b>	<b>\$105,552.03</b>	<b>\$129,132.37</b>	<b>\$146,258.00</b>	<b>\$148,743.00</b>		<b>\$188,299.00</b>	<b>\$115,698.22</b>	<b>\$151,861.58</b>	<b>\$166,401.62</b>	<b>\$170,573.73</b>	<b>\$161,058.01</b>
INCREASE/DECREASE	(\$7,586.14)	\$23,580.34	\$17,125.63	\$2,485.00		\$39,556.00	(\$72,600.78)	\$36,163.36	\$14,540.04	\$4,172.11	(\$9,515.72)
PERCENTAGE INC/DEC	-7%	22%	13%	2%		27%	-39%	31%	10%	3%	-6%

**APPENDIX G**

<b>HISTORY OF FINANCIAL AID DISBURSED FOR COLLEGE CHARGES JUNE 2006 - JUNE 2015</b>										
<b>YEAR</b>	<b>2005-2006</b>	<b>2006-2007</b>	<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>2010-2011</b>	<b>2011-2012</b>	<b>2012-2013</b>	<b>2013-2014</b>	<b>2014-2015</b>
FEDERAL AID	\$3,593,556.00	\$3,891,733.00	\$4,554,609.00	\$5,992,831.00	\$8,168,702.00	\$9,197,988.70	\$8,458,149.00	\$8,116,306.50	\$8,184,682.30	\$8,422,124.50
STATE AID	5,763,164.00	5,296,409.12	5,238,853.00	5,856,544.00	6,171,838.00	5,908,677.86	6,384,534.15	6,401,105.67	6,629,219.56	7,026,322.80
LOANS	29,033,095.00	30,410,092.37	31,179,403.00	34,623,925.00	36,251,113.00	38,653,607.15	39,723,583.28	36,816,930.69	36,428,521.54	36,760,645.31
SCHOLARSHIPS	1,565,613.00	1,684,210.00	1,826,304.00	1,846,806.00	2,140,012.00	2,179,443.00	2,337,717.00	2,493,531.18	3,670,924.89	4,263,516.66
<b>TOTAL</b>	<b>\$39,955,428.00</b>	<b>\$41,282,444.49</b>	<b>\$42,799,169.00</b>	<b>\$48,320,106.00</b>	<b>\$52,731,665.00</b>	<b>\$55,939,716.71</b>	<b>\$56,903,983.43</b>	<b>\$53,827,874.04</b>	<b>\$54,913,348.29</b>	<b>\$56,472,609.27</b>
INCREASE/DECREASE	\$2,258,943.00	\$1,327,016.49	\$1,516,724.51	\$5,520,937.00	\$4,411,559.00	\$3,208,051.71	\$964,266.72	-\$3,076,109.39	\$1,085,474.25	\$1,559,260.98
PERCENTAGE INC/DEC	6%	3%	4%	13%	9%	6%	2%	-5%	2%	3%

<b>HISTORY OF SOURCES OF PAYMENTS FINANCIAL AID JUNE 2006 - JUNE 2015</b>										
<b>Source</b>	<b>2005-2006</b>	<b>2006-2007</b>	<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>2010-2011</b>	<b>2011-2012</b>	<b>2012-2013</b>	<b>2013-2014</b>	<b>2014-2015</b>
<b>FEDERAL AID</b>										
Pell	\$3,410,572.00	\$3,402,490.00	\$4,014,761.00	\$4,799,966.00	\$6,681,016.00	\$7,597,347.45	\$7,508,282.00	\$7,293,343.50	\$7,574,233.00	\$7,893,620.00
SEOG	182,984.00	145,134.00	162,451.00	127,162.00	148,723.00	127,391.00	104,235.00	123,742.00	105,127.00	129,109.00
HERA Act Grants	N/A	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25	N/A	N/A	N/A	N/A
TEACH Grants	N/A	N/A	N/A	619,500.00	815,498.00	885,297.00	845,632.00	699,221.00	505,322.30	399,395.50
<b>SUB-TOTAL</b>	<b>3,593,556.00</b>	<b>3,891,733.00</b>	<b>4,554,609.00</b>	<b>5,992,831.00</b>	<b>8,168,702.00</b>	<b>9,197,988.70</b>	<b>8,458,149.00</b>	<b>8,116,306.50</b>	<b>8,184,682.30</b>	<b>8,422,124.50</b>
<b>STATE AID</b>										
TAP	5,763,163.70	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36	6,178,059.92	6,164,322.67	6,446,348.19	6,826,131.62
Aid for Part-time Study(APTS)	23,267.00	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00	9,500.00	3,831.00	12,043.00	2,000.00
SUSTA	30,925.00	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00	31,252.00	31,252.00	31,252.00	31,252.00
EOP	126,969.35	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50	165,722.23	201,700.00	139,576.37	166,939.18
SUTEC Grants	8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>SUB-TOTAL</b>	<b>5,952,850.05</b>	<b>5,296,409.12</b>	<b>5,238,853.00</b>	<b>5,856,544.00</b>	<b>6,171,838.00</b>	<b>5,908,677.86</b>	<b>6,384,534.15</b>	<b>6,401,105.67</b>	<b>6,629,219.56</b>	<b>7,026,322.80</b>
<b>LOANS</b>										
Subsidized Loans	10,871,417.61	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00	14,916,306.00	12,930,834.00	12,339,382.00	12,252,701.00
Unsubsidized Loans	7,833,011.59	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00	13,701,680.00	14,195,719.20	13,876,461.80	13,482,622.00
Alternative Loans	5,917,747.02	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90	5,384,091.48	4,614,325.99	4,669,109.69	5,250,004.55
Parent's Loans	3,107,420.37	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00	4,942,157.00	4,342,285.00	4,513,354.00	4,807,385.00
Perkins	1,303,498.00	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25	779,348.80	733,766.50	1,030,214.05	967,932.76
<b>SUB-TOTAL</b>	<b>29,033,094.59</b>	<b>30,410,092.37</b>	<b>31,179,403.00</b>	<b>34,623,925.00</b>	<b>36,251,113.00</b>	<b>38,653,607.15</b>	<b>39,723,583.28</b>	<b>36,816,930.69</b>	<b>36,428,521.54</b>	<b>36,760,645.31</b>
<b>SCHOLARSHIPS</b>										
Private Scholarships	612,250.35	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78
Foundation Scholarships	401,808.75	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92
Fredonia Scholarships	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00
Government Scholarships	151,086.14	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00	298,486.00	344,241.32	393,932.79	426,871.96
<b>SUB-TOTAL</b>	<b>1,565,613.24</b>	<b>1,684,210.00</b>	<b>1,826,304.00</b>	<b>1,846,806.00</b>	<b>2,140,012.00</b>	<b>2,179,443.00</b>	<b>2,337,717.00</b>	<b>2,493,531.18</b>	<b>3,670,924.89</b>	<b>4,263,516.66</b>
<b>OTHER GRANTS</b>										
Graduate Assistant	191,376.50	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00	203,443.50	245,690.00	287,229.00	309,925.00
Teacher Waiver Certificates	6,750.00	3,750.00	3,000.00	4,500.00	500.00	5,965.00	2,000.00	N/A	750.00	N/A
GSEU Fee Reimbursement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	9,342.00	N/A	5,075.00
Employee Reimbursement	7,629.46	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18	3,106.05	5,130.40	6,794.09	2,027.25
<b>SUB-TOTAL</b>	<b>205,755.96</b>	<b>186,860.99</b>	<b>190,236.00</b>	<b>204,957.00</b>	<b>227,630.00</b>	<b>224,352.18</b>	<b>208,549.55</b>	<b>260,162.40</b>	<b>294,773.09</b>	<b>317,027.25</b>
<b>TOTAL</b>	<b>\$40,350,869.84</b>	<b>\$41,469,305.48</b>	<b>\$42,989,405.00</b>	<b>\$48,525,063.00</b>	<b>\$52,959,295.00</b>	<b>\$56,164,068.89</b>	<b>\$57,112,532.98</b>	<b>\$54,088,036.44</b>	<b>\$55,208,121.38</b>	<b>\$56,789,636.52</b>
INCREASE/DECREASE	\$2,461,670.32	\$1,118,435.64	\$1,520,099.52	\$5,535,658.00	\$4,434,232.00	\$3,204,773.89	\$948,464.09	(\$3,024,496.54)	\$1,120,084.94	\$1,581,515.14
PERCENTAGE INC/DEC	7%	3%	4%	13%	9%	6%	2%	-5%	2%	3%